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BATHAE DUNNE LLP

Yavar Bathae (CA 282388)
yavar@bathaeedunne.com
Andrew C. Wolinsky (CA 345965)
awolinsky@bathaeedunne.com
Priscilla Ghiță (*pro hac vice*)
pghita@bathaeedunne.com
445 Park Avenue, 9th Floor
New York, NY 10022
Tel.: (332) 322-8835

Brian J. Dunne (CA 275689)
bdunne@bathaeedunne.com
Edward M. Grauman (*pro hac vice*)
egrauman@bathaeedunne.com
901 South MoPac Expressway
Barton Oaks Plaza I, Suite 300
Austin, TX 78746
Tel.: (213) 462-2772

Allison Watson (CA 328596)
awatson@bathaeedunne.com
3420 Bristol St, Ste 600
Costa Mesa, CA 92626-7133

*Interim Co-Lead Counsel for the
Advertiser Class*

SCOTT+SCOTT ATTORNEYS AT LAW LLP

Amanda F. Lawrence (*pro hac vice*)
alawrence@scott-scott.com
Patrick J. McGahan (*pro hac vice*)
pmcgahan@scott-scott.com
Michael P. Srodoski (*pro hac vice*)
msrodoski@scott-scott.com
156 South Main Street, P.O. Box 192
Colchester, CT 06415
Tel.: (860) 537-5537

Patrick J. Coughlin (CA 111070)
pcoughlin@scott-scott.com
Carmen A. Medici (CA 248417)
cmedici@scott-scott.com
Hal D. Cunningham (CA 243048)
hcunningham@scott-scott.com
Daniel J. Brockwell (CA 335983)
dbrockwell@scott-scott.com
600 W. Broadway, Suite 3300
San Diego, CA 92101
Tel.: (619) 233-4565

[Additional counsel on signature page]

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN FRANCISCO DIVISION

MAXIMILIAN KLEIN, et al.,

Plaintiffs,

v.

META PLATFORMS, INC.,

Defendant.

Case No. 3:20-cv-08570-JD

Hon. James Donato

**ADVERTISER PLAINTIFFS’
OPPOSITION TO THE OMNIBUS
MOTION TO SEAL MATERIALS
SUBMITTED IN CONNECTION WITH
SUMMARY JUDGMENT AND *DAUBERT*
BRIEFING IN THE ADVERTISER CASE**

FILED UNDER SEAL**INTRODUCTION**

Meta’s motion to seal large portions of Advertiser Plaintiffs’ summary judgment briefing and underlying evidence—much of the core evidence showing that Meta unlawfully monopolized the United States Social Advertising Market, and greatly inflated advertising prices in doing so—does not come close to meeting the relevant standard. Meta’s motion ignores the Court’s explicit directive regarding sealing procedure, Hr’g (CMC) Tr. 13:3-17, Apr. 18, 2024, and seeks to hide from the public exclusionary conduct Meta undertook to maintain its social advertising monopoly power. Yet the evidence Meta seeks to shield from the public in connection with Advertisers’ case is at least several years old, is in some cases publicly available, and even comprises evidence—Meta ad pricing information analyzed by Dr. Williams—that Meta has repeatedly told the Court is not part of the evidentiary record. Meta’s motion to seal Advertiser-related summary judgment and merits *Daubert* information, Dkt. 909, should be denied.

LEGAL STANDARD

Though Meta acknowledges that the stringent “compelling reasons” standard applies to its requests to seal documents attached to the parties’ summary judgment briefs, *see Ctr. for Auto Safety v. Chrysler Grp., LLC*, 809 F.3d 1092, 1097-98 (9th Cir. 2016), it wrongly claims that the less-exacting “good cause” standard applies to the merits *Daubert* briefing. Where, as here, a *Daubert* motion “pertain[s] to central issues bearing on defendant’s summary judgment motion,” it too is subject to the “compelling reasons” standard. *Id.* at 1100 (citation omitted).

ARGUMENT

As explained in the accompanying Declaration of Brian J. Dunne, every sealing request by Meta, except for one category that Advertisers take no position on—the @fb.com email addresses of Meta employees—does not meet the “compelling reasons” sealing standard.

First, every piece of evidence that Meta seeks to seal is at least several years old, as the Class Period in this case begins in December 2016 and ends in December 2020. *See* Dunne Decl. ¶¶ 3 Rows 1-316. Meta’s ad pricing and revenue information covers the Class Period, with a few documents containing data from 2022 at the latest. Indeed, most of the information concerning Meta’s exclusionary conduct is more than six years old, including material that details Meta’s In-App Action

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1 Panel (“IAAP”) program to wiretap Snapchat and other potential competitive threats, which ran from
2 late 2016 to early 2019. Similarly, evidence concerning Meta’s private API agreements with
3 companies like Apple and Ticketmaster is from 2019 or earlier; evidence relating to Meta’s “Jedi
4 Blue” agreement with Google dates from 2017 through late 2018, when a contract was executed; and
5 evidence concerning Meta’s agreement with Netflix and the gerrymandering of Facebook Watch
6 comes from 2017, 2018, and 2019. Such stale information—whose current vitality Meta does not
7 specifically explain—is not sealable, particularly as all of it is squarely material to Advertisers’
8 antitrust claims. *See, e.g., Williams v. Apple, Inc.*, 2021 WL 2476916, at *4 (N.D. Cal. Jun. 17, 2021)
9 (“[Apple] does not explain why statistics from 2018 or before would harm Apple’s competitive
10 standing today [in 2021].”); *Ramirez v. Trans Union, LLC*, 2017 WL 1549330, at *6 (N.D. Cal. May
11 1, 2017) (“As Trans Union has not explained how this six-year old information contains confidential,
12 proprietary information which would competitively harm Trans Union if disclosed, the request for
13 sealing is denied.”); *Pac. Marine Propellers, Inc. v. Wartsila Def., Inc.*, 2018 WL 6601671, at *2
14 (S.D. Cal. Dec. 14, 2018) (“[T]he financial information . . . is several years old. Defendants have not
15 shown why this outdated information would have any effect on WDI’s competitive standing at the
16 present.”).

17 Second, Meta seeks to seal information from and about several squarely relevant contracts,
18 including Meta’s Private API agreements with companies it deemed potentially competitive such as
19 Apple and Ticketmaster. *See, e.g.*, Dkt. 909-1 at Row 222 (seeking to seal entire “Services Integration
20 Agreement” with Apple including statements that restrict it from [REDACTED]
21 [REDACTED]
22 [REDACTED]). Beyond age issues, where information is “relevant and

23 critical” to the court’s consideration of a motion, it cannot be sealed, even if it is part of a contract.
24 *TML Recovery, LLC v. Cigna Corp.*, 2024 WL 1699349, at *4 (C.D. Cal. Feb. 2, 2024). Moreover,
25 Meta’s submissions as to why years-old contracts remain competitively sensitive are decidedly non-
26 specific and vague about why unsealing relevant portions would impact Meta or its counterparties
27 today and do not support sealing. *See, e.g., FibroGen, Inc. v. Hangzhou Andao Pharm. Ltd.*, 2023
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1 WL 6237986, at *3 (N.D. Cal. Sep. 22, 2023); *U.S. Ethernet Innovations, LLC v. Acer, Inc.*, 2013
2 WL 4426507, at *5 (N.D. Cal. Aug. 14, 2013).

3 Third, information in Meta’s sealing submission—at least 13 out of the 316 items that Meta
4 seeks to seal in connection with Advertisers’ case—is demonstrably public, as identified in publicly
5 available hyperlinks identified in Advertisers’ Dunne Declaration. Such information is not sealable.
6 *See TML Recovery*, 2024 WL 1699349 at *4 (declining to seal “portions of a deposition transcript
7 describing . . . something Cigna states on its website”); *Apple Inc. v. Psystar Corp.*, 2012 WL 10852,
8 at *2 (N.D. Cal. Jan. 3, 2012) (denying motion to seal information that was publicly available, but
9 not released by Apple); *Williams*, 2021 WL 2476916, at *3-4, *6 (denying sealing requests covering
10 information “reported in the press” and/or that had been “publicly admitted” by Apple).

11 Meta also improperly seeks to seal Dr. Williams’s analysis of the company’s ad prices—
12 pricing analysis Meta has repeatedly told this court never happened, *see, e.g.*, Dkt. 874-1 at 4-7—but
13 these materials don’t meet the sealing standard either. For one thing, the pricing materials Meta seeks
14 to seal are from several years ago—at the latest, 2022. *See Dunne Decl.* at Rows 112, 117, 130-31.
15 Meta offers no serious showing why the public disclosure of three-year-old pricing information will
16 harm Meta’s competitive standing today—let alone a showing that meets the “compelling reasons”
17 standard. *See Pac. Marine Propellers, Inc.*, 2018 WL 6601671, at *2. Further, the information relates
18 to both the monopolization of a substantial domestic product market and to Plaintiffs’ damages
19 calculations, so the public interest in the disclosure of Meta’s ad pricing materials is therefore high.
20 *See In re Google Play Store Antitrust Litig.*, 2021 WL 4305017, at *1 (N.D. Cal. Aug. 18, 2021)
21 (“allege[d] violations of the antitrust laws . . . are matters where the public interest is particularly
22 strong”); *Apple, Inc. v. Samsung Elecs. Co.*, 2012 WL 4936595, at *4 (N.D. Cal. Oct. 17, 2012)
23 (“increas[ed]” public interest in access to financial information essential to damages calculations).

24 Finally, of particular concern, Meta again seeks to keep from public knowledge details of an
25 anticompetitive wiretapping program—IAAP (also called “Ghostbusters”)—that is several years old,
26 appears to have involved multiple computer crimes, and has drawn press and public interest when
27 partially disclosed. In proposed redactions identified at Rows 22, 38-73, 79, 191-221, 224-225, and
28 227-232 of Advertisers’ Dunne Declaration, Meta seeks to shield from public view details of this

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program, which involved the interception and decryption of secure analytics traffic from Snapchat and other potential competitive threats between late 2016 and early 2019. As set forth below, the information Meta seeks to redact is not only years old, but relates to a discontinued program—and Meta specifically identifies for redaction details of that program that are material to its anticompetitive nature and impact. To be clear, Advertisers *do* agree with Meta’s declarant that as a general matter, “nonpublic and confidential research regarding app performance data” is competitively sensitive information, which if revealed to a competitor “could influence the competitive decision-making and business strategies employed by Meta’s competitors” *See* Dkt. 909-1 at Row 134, 191-92; 195-98 (and several other places); *see also* Dkt. 909 at 4. This is, of course, why it was an antitrust problem for Meta, a monopolist, to steal such information from actual and potential competitors, including Snap, through an illegal wiretapping program several years ago. But it is details of that *program*—old, discontinued, and of great public interest—that Meta now asserts should be sealed from view.

By way of specific examples, Meta seeks to seal portions of PX 2256, an “IAAP Technical Analysis” document used at the deposition of Mark Zuckerberg, that identify specific analytics information intercepted and decrypted from social advertising rival Snapchat. *See, e.g.*, Dkt. 909-33 at PALM-012863801 (under “what [decrypted Snapchat] information is being sent to servers for analysis?”: [REDACTED]

[REDACTED]). Meta further seeks to seal portions of PX 414—a July 2016 discussion amongst Onavo team members, Meta executives, and now-Meta COO Javier Olivan regarding the launch of the IAAP program specifies it is targeting teens (*See, e.g.*, Dkt. 909-32 at PALM-010629831 (“There are challenges with scale and teen recruitment”)), and explains its plans for “Avoiding detection (masking),” *id.* at PALM-010629832, in its IAAP program. Meta seeks to seal nearly the entirety of documents discussing the technical details [REDACTED]

[REDACTED] and competitive importance (“Project need and priority came directly from the top levels in the company”) of the IAAP program. Dkt. 909-36 at PALM-005538382; *see also id.* at PALM-005538385 (“This project directly informed leadership level interests in the company and the results

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1 . . . were delivered to Mark and will influence key teen and Instagram team strategy – the teen team
2 that’s meant to get all the product focus next year . . . – will base much of its strategy on this new
3 resource we have.”). And finally, Meta seeks to seal portions of Advertiser’s opposition to Meta’s
4 motion for summary judgment itself that discuss a late 2017 recommendation by Meta’s IAAP team
5 leads that the company acquire a zero-day exploit for iOS to [REDACTED] in order
6 to maintain Meta’s ability to intercept and decrypt SSL-protected Snapchat analytics—a
7 recommendation that, if carried out, would have been a serious computer crime. None of this
8 information—or anything else in Rows 22, 38-73, 79, 191-221, 224-225, and 227-232 of the Dunne
9 Declaration—meets the sealing standard. First, the information is indisputably old: it comes from
10 documents dated June 2016 through early 2019 and pertains to a program that Meta states was
11 discontinued in early 2019. Further, Meta’s IAAP program is no longer in use, and Meta’s declarants
12 do not contend that the company plans to restart intercepting and decrypting competitors’ encrypted
13 app analytics in the future. The crimes of Meta’s past are not trade secrets going forward. *See, e.g.,*
14 *Ramirez*, 2017 WL 1549330, at *4 (denying sealing of information about a particular product where
15 “Trans Union by its own admission no longer uses [the] product”).

16 As to Rows 67 and 235, concerning the 2017 performance review marked as PX 2984, which
17 Meta seeks to seal in its entirety, an exhibit like this one—which establishes important information
18 about a material issue in the case and is presented for that purpose—is not subject to sealing for
19 employee privacy concerns (to the extent those are even cognizable as a compelling interest). *See*
20 *Stout v. Hartford Life & Accident Ins. Co.*, 2012 WL 6025770, at *2 (N.D. Cal. Dec. 4, 2012).

CONCLUSION

21
22 The Court should deny Meta’s Omnibus Motion to Seal Materials Submitted in Connection
23 with Summary Judgment and *Daubert* Briefing in the Advertiser Case, Dkt. 909, as more specifically
24 detailed, item by item, in the Dunne Declaration.

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2 **SCOTT+SCOTT**
 3 **ATTORNEYS AT LAW LLP**

4 Amanda F. Lawrence (*pro hac vice*)
 alawrence@scott-scott.com
 5 Patrick J. McGahan (*pro hac vice*)
 pmcgahan@scott-scott.com
 6 Michael P. Srodoski (*pro hac vice*)
 msrodoski@scott-scott.com
 7 156 South Main Street, P.O. Box 192
 Colchester, CT 06415
 8 Tel.: (860) 537-5537

9 Patrick J. Coughlin (CA 111070)
 pcoughlin@scott-scott.com
 10 Carmen A. Medici (CA 248417)
 cmedici@scott-scott.com
 11 Hal D. Cunningham (CA 243048)
 hcunningham@scott-scott.com
 12 Patrick J. Rodriguez (*pro hac vice*)
 prodriguez@scott-scott.com
 13 Daniel J. Brockwell (CA 335983)
 dbrockwell@scott-scott.com
 14 600 W. Broadway, Suite 3300
 San Diego, CA 92101
 15 Tel.: (619) 233-4565

16
 17
 18 *Interim Co-Lead Counsel for the Advertiser Classes*
 19

20 **LEVIN SEDRAN & BERMAN LLP**

21 Keith J. Verrier (*pro hac vice*)
 kverrier@lfsblaw.com
 22 Austin B. Cohen (*pro hac vice*)
 acohen@lfsblaw.com
 23 510 Walnut Street, Suite 500
 Philadelphia, PA 19106-3997
 24 Tel.: (215) 592-1500

25
 26
 27 *Members of Executive Committee for the Advertiser*
 28 *Classes*

BATHAE DUNNE LLP

By: /s/ Brian J. Dunne
 Yavar Bathae (CA 282388)
 yavar@bathaeedunne.com
 Andrew C. Wolinsky (CA 345965)
 awolinsky@bathaeedunne.com
 Priscilla Ghiță (*pro hac vice*)
 pghita@bathaeedunne.com
 445 Park Avenue, 9th Floor
 New York, NY 10022
 Tel.: (332) 322-8835

Brian J. Dunne (CA 275689)
 bdunne@bathaeedunne.com
 Edward M. Grauman (*pro hac vice*)
 egrauman@bathaeedunne.com
 901 South MoPac Expressway
 Barton Oaks Plaza I, Suite 300
 Austin, TX 78746
 Tel.: (213) 462-2772

Allison Watson (CA 328596)
 awatson@bathaeedunne.com
 3420 Bristol St, Ste 600
 Costa Mesa, CA 92626-7133

AHDOOT & WOLFSON, PC

Tina Wolfson (CA 174806)
 twolfson@ahdootwolfson.com
 Robert Ahdoot (CA 172098)
 rahdoot@ahdootwolfson.com
 Theodore W. Maya (CA 223242)
 tmaya@ahdootwolfson.com
 Henry J. Kelston (*pro hac vice*)
 hkelston@ahdootwolfson.com
 2600 West Olive Avenue, Suite 500
 Burbank, CA 91505
 Tel.: (310) 474-9111